

**Laguna Board of Realtors Broker Preview Marketing Mtg., Wednesday, March 27, 2013**  
**Special Guest Speaker: Darren McLellan of Back Bay Funding**  
**Laguna Beach**

<b>1</b>	<b>LG13050929</b>	<b>135 IRVINE COVE CR, LAGUNA BEACH 92651</b>	<b>\$8,900,000</b>	<b>3/Attached</b>
Open House ID:	66518383	City/Area:	LB/NL	Garage:
Type:	Resi/SFR/D	MB#:	950C1	DOM/CDOM:
Bdr:	6	Total Baths:	8	Refreshments:
Sqft:	6800/A	Year Built:	1988	Drawing:
Occupant:				Occupant Phone:
Key Safe:	/No Key Safe			OpenHouse Type:
Listing Office:	Coldwell Banker P.I.			Showing Agent:
Listing Agent:	Rod Daley			
Tour Date:	03/27/2013			
Attend:	Attended	Cross Streets:	Irvine Cove Crest	
<b>2</b>	<b>LG13047795</b>	<b>315 HAWTHORNE RD, LAGUNA BEACH 92651</b>	<b>\$1,500,000</b>	<b>0/</b>
Open House ID:	66438466	City/Area:	LB/NL	Garage:
Type:	Resi/SFR/D	MB#:	950F2	DOM/CDOM:
Bdr:	2	Total Baths:	2	Refreshments:
Sqft:	1100/A	Year Built:	1917	Drawing:
Occupant:				Occupant Phone:
Key Safe:	/No Key Safe			OpenHouse Type:
Listing Office:	HOM Sotheby's International Re			Showing Agent:
Listing Agent:	Maura Short			
Tour Date:	03/27/2013			
Attend:	Attended	Cross Streets:	High/Cypress	
<b>3</b>	<b>LG13049438</b>	<b>1751 PALM DR, LAGUNA BEACH 92651</b>	<b>\$2,495,000</b>	<b>2/Attached</b>
Open House ID:	66476177	City/Area:	LB/LV	Garage:
Type:	Resi/SFR/D	MB#:		DOM/CDOM:
Bdr:	4	Total Baths:	5	Refreshments:
Sqft:	4200/A	Year Built:	1980	Drawing:
Occupant:				Occupant Phone:
Key Safe:	/No Key Safe			OpenHouse Type:
Listing Office:	Surterre Properties Inc.			Showing Agent:
Listing Agent:	Frank Hufnagel			
Tour Date:	03/27/2013			
Attend:	Attended	Cross Streets:	Palm Dr and Temple Hills Dr	

**Affiliate PowerPoint Presentation Team**

**Thank you for creating & running the Broker Preview slide presentation at the Wednesday Marketing Meetings**

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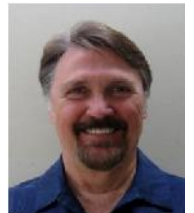


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Supra iBox exchange  
April 11, 9AM-4PM  
Aliso Creek Inn

4 **LG13048142** **2955 ALPINE WY, LAGUNA BEACH 92651** **\$1,195,000**

Open House ID:	66444509	City/Area:	LB/LV	Garage:	2/
Type:	Resi/SFR/D	MB#:		DOM/CDOM:	7/7
Bdr:	3	Total Baths:	2	Refreshments:	YES
Sqft:	1450/S	Year Built:	1964	Drawing:	No
Occupant:				Occupant Phone:	
Key Safe:	/Supra			OpenHouse Type:	Brokers
Listing Office:	Surterre Properties Inc.			Showing Agent:	Michael Gosselin
Listing Agent:	Michael Gosselin				
Tour Date:	03/27/2013				
Attend:	Attended	Cross Streets:	Mountain View		

5 **LG13051317** **1595 REGATTA RD, LAGUNA BEACH 92651** **\$1,625,000**

Open House ID:	66526483	City/Area:	LB/LV	Garage:	4/
Type:	Resi/SFR/D	MB#:		DOM/CDOM:	1/1
Bdr:	4	Total Baths:	4	Refreshments:	Lunch
Sqft:	3000/E	Year Built:	1963	Drawing:	No
Occupant:				Occupant Phone:	
Key Safe:	/No Key Safe			OpenHouse Type:	Brokers
Listing Office:	Prudential			Showing Agent:	Shauna Covington
Listing Agent:	Shauna Covington				
Tour Date:	03/27/2013				
Attend:	Attended	Cross Streets:	Morningside and Regatta		

6 **L39985** **112 MCAULAY PL, LAGUNA BEACH 92651** **\$3,195,000 ↓**

Open House ID:	66539689	City/Area:	LB/LV	Garage:	2/Attached
Type:	Resi/SFR/D	MB#:	950D5	DOM/CDOM:	162/162
Bdr:	4	Total Baths:	4	Refreshments:	No
Sqft:	2800/P	Year Built:	2010	Drawing:	No
Occupant:				Occupant Phone:	
Key Safe:	/No Key Safe			OpenHouse Type:	Brokers
Listing Office:	Teles Properties			Showing Agent:	Brian Johnson
Listing Agent:	Brian Johnson				
Tour Date:	03/27/2013				
Attend:	Attended	Cross Streets:	PCH/Victoria Beach		

7 **LG13047203** **2873 ROUNSEVEL TE, LAGUNA BEACH 92651** **\$1,169,000**

Open House ID:	66427334	City/Area:	LB/LV	Garage:	2/Detached
Type:	Resi/SFR/D	MB#:		DOM/CDOM:	7/7
Bdr:	2	Total Baths:	2	Refreshments:	No
Sqft:	1000/E	Year Built:	1950	Drawing:	No
Occupant:				Occupant Phone:	
Key Safe:	/Supra			OpenHouse Type:	Brokers
Listing Office:	Surterre Properties Inc.			Showing Agent:	Gary Boisen
Listing Agent:	Gary Boisen				
Tour Date:	03/27/2013				
Attend:	Attended	Cross Streets:	Hinkle		

<b>OC13048136</b>	<b>30802 S COAST HY, LAGUNA BEACH 92651</b>			<b>\$179,000</b>	
8 Open House ID:	<b>66517979</b>	City/Area:	<b>LB/SL</b>	Garage:	<b>0/</b>
Type:	<b>Mobile//</b>	MB#:		DOM/CDOM:	<b>8/8</b>
Bdr:	<b>3</b>	Total Baths:	<b>2</b>	Refreshments:	<b>No</b>
Sqft:	<b>1200/E</b>	Year Built:	<b>2000</b>	Drawing:	
Occupant:				Occupant Phone:	
Key Safe:	<b>/No Key Safe</b>			OpenHouse Type:	<b>Brokers</b>
Listing Office:	<b>Surterre Properties Inc</b>			Showing Agent:	<b>Mary Pattillo</b>
Listing Agent:	<b>Mary Pattillo</b>				
Tour Date:	<b>03/27/2013</b>				
Attend:	<b>Attended</b>	Cross Streets:	<b>PCH/Montage Resort Drive</b>		

DANA POINT

<b>S721540</b>	<b>33 MARBELLA , DANA POINT 92629</b>			<b>\$2,595,000 ↑</b>	
1 Open House ID:	<b>65852330</b>	City/Area:	<b>DP/MB</b>	Garage:	<b>3/Attached</b>
Type:	<b>Resi/SFR/D</b>	MB#:	<b>971G4</b>	DOM/CDOM:	<b>85/85</b>
Bdr:	<b>4</b>	Total Baths:	<b>5</b>	Refreshments:	<b>no</b>
Sqft:	<b>4600/E</b>	Year Built:	<b>1988</b>	Drawing:	<b>No</b>
Occupant:				Occupant Phone:	
Key Safe:	<b>/No Key Safe</b>			OpenHouse Type:	<b>Brokers</b>
Listing Office:	<b>Harcourts Prime Properties</b>			Showing Agent:	<b>Bob Wolff</b>
Listing Agent:	<b>Bob Wolff</b>				
Tour Date:	<b>03/27/2013</b>				
Attend:	<b>Attended</b>	Cross Streets:	<b>Niguel Road</b>		

<b>LG13041751</b>	<b>5 REGATTA WY, DANA POINT 92629</b>			<b>\$1,299,000</b>	
2 Open House ID:	<b>66402467</b>	City/Area:	<b>DP/MB</b>	Garage:	<b>2/Attached</b>
Type:	<b>Resi/SFR/D</b>	MB#:		DOM/CDOM:	<b>14/15</b>
Bdr:	<b>3</b>	Total Baths:	<b>3</b>	Refreshments:	<b>yes</b>
Sqft:	<b>2028/A</b>	Year Built:	<b>1987</b>	Drawing:	<b>No</b>
Occupant:				Occupant Phone:	
Key Safe:	<b>/No Key Safe</b>			OpenHouse Type:	<b>Brokers</b>
Listing Office:	<b>Monarch Beach Realty</b>			Showing Agent:	<b>Carol Shaffer</b>
Listing Agent:	<b>Carol Shaffer</b>				
Tour Date:	<b>03/27/2013</b>				
Attend:	<b>Attended</b>	Cross Streets:	<b>Selva &amp; PCH</b>		

3	<b>OC13050344</b>	<b>33863 CALLE LA PRIMAVERA , DANA POINT 92629</b>			<b>\$449,000</b>	
	Open House ID:	<b>66500327</b>	City/Area:	<b>DP/LT</b>	Garage:	<b>/</b>
	Type:	<b>Land//</b>	MB#:		DOM/CDOM:	<b>3</b>
	Bdr:		Total Baths:		Refreshments:	
	Sqft:		Year Built:		Drawing:	<b>No</b>
	Occupant:				Occupant Phone:	
	Key Safe:				OpenHouse Type:	<b>Brokers</b>
	Listing Office:	<b>Prudential Calif Realty</b>			Showing Agent:	<b>Giulietta Fox-Wilson</b>
	Listing Agent:	<b>Giulietta Fox-Wilson</b>				
	Tour Date:	<b>03/27/2013</b>				
	Attend:	<b>Attended</b>	Cross Streets:	<b>Selva</b>		
4	<b>OC13050330</b>	<b>33871 CALLE LA PRIMAVERA , DANA POINT 92629</b>			<b>\$349,900</b>	
	Open House ID:	<b>66499928</b>	City/Area:	<b>DP/LT</b>	Garage:	<b>/</b>
	Type:	<b>Land//</b>	MB#:		DOM/CDOM:	<b>3</b>
	Bdr:		Total Baths:		Refreshments:	
	Sqft:		Year Built:		Drawing:	<b>No</b>
	Occupant:				Occupant Phone:	
	Key Safe:				OpenHouse Type:	<b>Brokers</b>
	Listing Office:	<b>Prudential Calif Realty</b>			Showing Agent:	<b>Giulietta Fox-Wilson</b>
	Listing Agent:	<b>Giulietta Fox-Wilson</b>				
	Tour Date:	<b>03/27/2013</b>				
	Attend:	<b>Attended</b>	Cross Streets:	<b>Selva Road</b>		